

# Toyota I\_Site

Managing your assets



# TOYOTA I\_Site

## Driving down costs and managing your fleet

Whether you have a few trucks or a thousand trucks, everybody wants to reduce operating costs, increase productivity and improve safety in the workplace.

Toyota I\_Site is a unique combination of technology, information and support that helps you to manage the material handling issues you face every day.

It involves much more than providing a simple fleet management system. It gives you the tools required to achieve complete control of your materials handling operation. This allows you to proactively respond to day-to-day issues that can occur.

In addition, our approach is based on an intelligent working partnership where we can work with you to deliver the maximum benefit, helping you to optimise your materials handling operation.

Toyota I\_Site provides valuable support information to give you greater visibility and control of your entire fleet. This will simplify your fleet administration tasks, providing you with the time to focus on other important aspects of your business.

### The technology

The Toyota I\_Site technology is based on reports generated from both the service database and hardware fitted to each truck. This can monitor trucks' performance and operation. A shock sensor can be fitted as an option, to monitor and report on driving incidents that may occur. The shock sensor is also available as a stand alone option on some models.

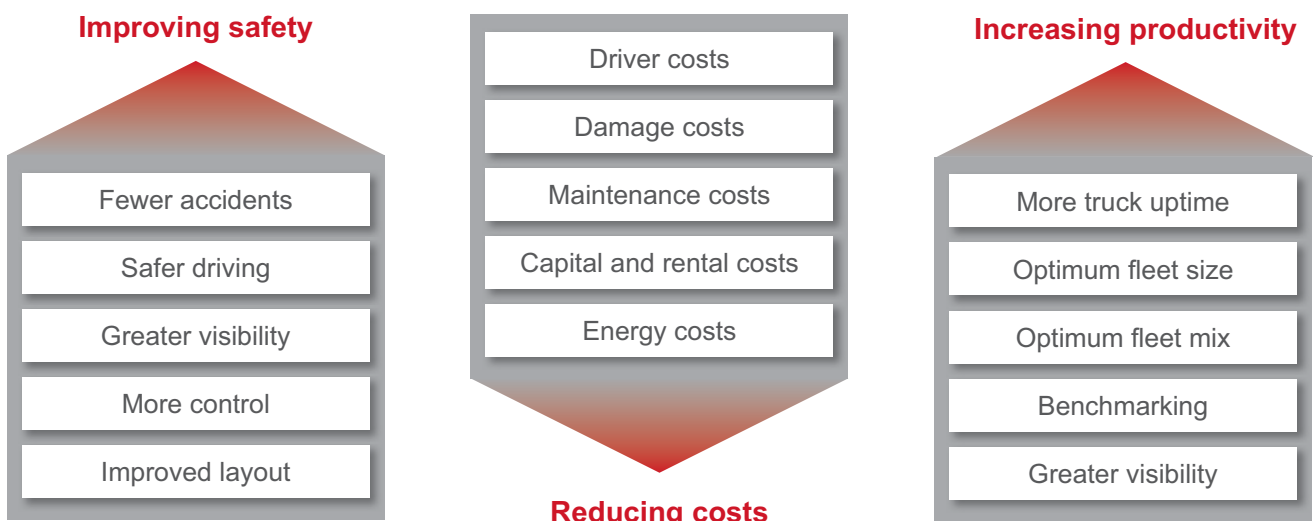
### The information

The support information we provide comes from two primary sources:

- Toyota I\_Site's state-of-the-art fleet management system will gather and send operational information directly from your truck, as well as providing security information to control access to each truck. It will allow for a comprehensive analysis of all materials handling equipment.
- Our service database can supply detailed engineering, financial and administrative information about each truck in the fleet irrespective of size.

### The additional support

The additional support we can provide will help you to analyse and use this information to maximise productivity and reduce costs in your materials handling business.



# For all fleets, large and small

## A flexible system that meets a wide range of customer profiles

Unlike many management systems, Toyota I\_Site is suitable for a more varied customer profile. A large fleet size is no longer needed to justify this sophisticated state-of-the-art management system.

Toyota I\_Site provides total flexibility to accommodate just a few trucks, but still giving all the benefits expected from a larger system.

### Ideal for multi-site fleets

Toyota I\_Site is perfect for multi-site fleets, where only one of two trucks are located at regional depots. It still gives complete control remote from the depot or when you are on the move. You can manage your fleet wherever there is an internet connection. There is no requirement for special software with expensive licensing agreements; Toyota I\_Site is accessible from any computer or laptop.

Toyota I\_Site gives a cost effective solution, where the cost is directly proportional to the number of trucks involved. So fewer trucks means a proportionally lower cost, while still maintaining the potential to save thousands of pounds.

### Complete training and support

Even with smaller fleets, we will support you with comprehensive training, so you can achieve the best possible results from the system and, manage your fleet, large or small, in the most effective way.



From a few trucks to a large fleet, Toyota I\_Site is a flexible system that provides a cost effective solution.



# Key benefits

## Reducing operating costs

Cut your damage costs by making sure that your trucks are only operated by properly trained and authorised drivers.

- You decide who can use which trucks. This can easily be updated directly from your computer.
- Controlling access will reduce damage to your trucks, infrastructure, equipment and most importantly, the goods you are handling.

**You can also monitor and record truck impacts.**

- See the 'who, what, when and where' of all truck impacts and make informed decisions about how to reduce them.
- Driver training can be directed to where it is most needed and 'problem' machines can be easily identified and moved to a more suitable operating environment or replaced by a more appropriate truck.

Together, these simple but effective controls reduce operating costs, improve knowledge and bring visibility and accountability to your operations.

## Improving safety

Controlling access to trucks and monitoring truck impacts will also help to reduce accidents and improve safety in the workplace.

- Reduce not only the financial costs, but more importantly help to eliminate the human cost of accidents.
- Use the access system to remotely lock-out trucks if needed.
- Using Toyota I\_Site will promote greater operator responsibility and improved driving practices, producing a safer working environment.

## Increasing productivity

Monitoring truck utilisation provides an accurate picture of your activity and identifies under-utilised machines and bottlenecks in your operations.

- This could result in relocating some equipment, optimising the size of your core fleet and managing peaks in activity through short-term rental.
- By constantly monitoring truck usage and operating hours, maintenance can be accurately scheduled to prevent breakdowns, eliminate unnecessary servicing and improve truck availability.

**All these controls and benefits are achievable from your own computer via a secure website. There is no need for a dedicated computer.**



# More than fleet management

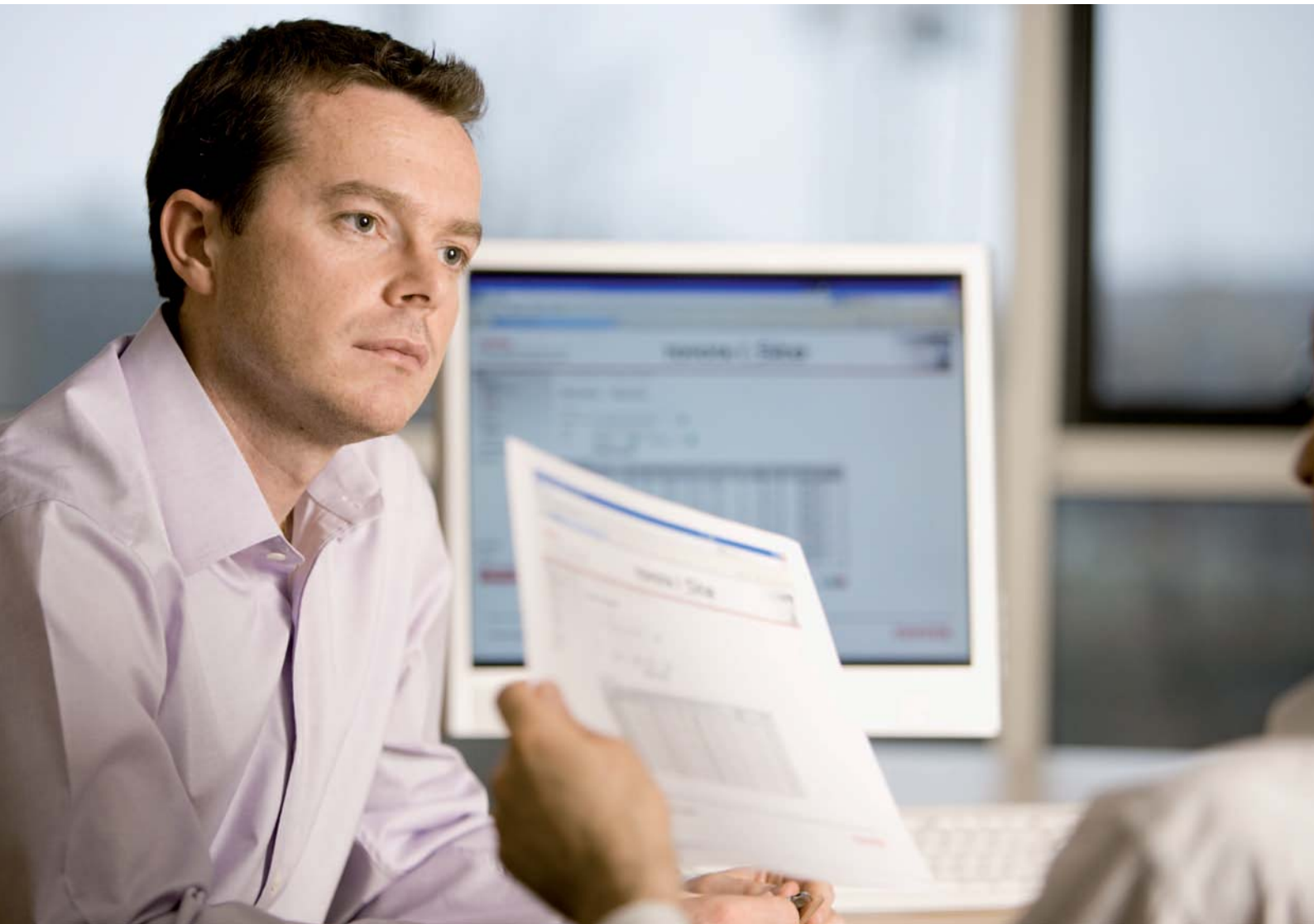
## Making a difference

We talk about Toyota I\_Site being 'more than fleet management' – but what exactly do we mean?

We recognise that a fleet management system that provides you with information about your equipment has the potential to deliver valuable benefits. But the benefits achieved are dependant on the way the information is responded to.

Our expertise in the field of materials handling can be used to complement your own day-to-day use of the information in managing your business. The challenge is to make the best use of all available information and convert it to long-term commercial benefits, even as your operation changes.

That's why Toyota I\_Site is not the simple sale of a fleet management system. We see it as an intelligent working partnership where we can provide on-going analysis, support and practical advice to allow you to maximise the benefits of long-term fleet management.



# Practical answers

We also understand that running a safe, efficient and cost-effective materials handling operation is not easy. It requires constant analysis and decision-making to control a variety of different costs and operational factors.

- What is my optimum fleet size?
- How can I reduce damage costs?
- Which drivers need additional training?
- How do I control access to my equipment?

You need practical answers to these and many other questions. Although the information may be available to you, time may not. We understand that you have your business to manage and that analysis and interpretation of the data available from Toyota I\_Site may not be your number one day-to-day priority.

This is where we can support you in the management of your fleet, by monitoring, analysis and advising on the best utilisation of your equipment. This total support can bring quantifiable business benefits which give you the best value from your assets.

The thinking behind Toyota I\_Site is that of continuous improvement or Kaizen – one of the core values of the Toyota way of doing business.



On-going analysis, support and practical advice

Kaizen-the process of continuous improvement



# Frequently asked questions

**I have a problem with truck and stock damage due to poor operator driving. Do I really need all this equipment to address this problem?**

To help with this specific problem, it may not be necessary to fit a full system. Shock sensors can be fitted as a stand alone feature to many of our models. They are a cost effective means of controlling operators performance and product damage.

**I have a mixed fleet of equipment; can Toyota I\_Site be fitted to my existing fleet as well as new equipment from Toyota?**

Yes. Toyota I\_Site is adaptable to all types of equipment. If you are only replacing a percentage of your fleet now, Toyota I\_Site can still be fitted to your entire fleet, old and new.

**Can adjustment be made through Toyota I\_Site without calling out a service technician?**

Many adjustments can be made remotely from a standard web enabled PC. These would be with respect to driver access and control. Some additional settings are also possible on the shock sensor.

**When considering the Toyota I\_Site reports and consultation, is it possible to select different levels of reporting to suit my particular company requirements?**

Toyota I\_Site is a very flexible system that can be adapted to suit your individual company requirements. You can monitor and control your own fleet, or allow us to constantly monitor your fleet activities, analyse and then give you regular reports on all aspects of your fleet.

**What sort of cost savings can I expect from having Toyota I\_Site fitted to my fleet?**

This is a difficult question to answer. It depends to some extent on your operations prior to adopting Toyota I\_Site. There is scope for a substantial saving on any site where the fleet usage and utilisation is closely monitored. To quantify cost savings precisely is difficult and would require careful evaluation of your operation.

**I have a small number of trucks at small regional depots, sometimes only one truck at the smaller depots. Will I still benefit from the Toyota I\_Site system?**

This type of operation is ideal for Toyota I\_Site and is one of the strong points when compared with other systems. With Toyota I\_Site there is no requirement for a complex and costly base station at each location. The overall hardware costs are lower, being related to the number of trucks overall, not the number of depots or sites.



# Business Solutions

## A stronger network

Toyota Material Handling has a reputation for global excellence, but it is only by acting locally that we have earned some of the highest levels of customer satisfaction in the industry.

In the UK our comprehensive services are provided directly by Toyota Material Handling and supported by a network of strategically placed dealers.

With four business centres, regional service centres and a network of service technicians across the UK, we are on your doorstep wherever you are.

From single truck users to international key accounts our customers can access the same quality of service, tailored to their requirements



## Service and solutions

Our services and solutions are designed to provide different levels and types of support in response to individual customer's needs. This approach gives our customers the power to focus on their core business.



### New equipment

Complete range of forklifts and warehouse equipment



### Pre-owned equipment

Toyota quality with added affordability  
Prepared in our UK workshops



### Flexible rental

Flexible rental from a single day to several years



### Service and repairs

All brands, national coverage, local focus



### Genuine parts

Next day delivery and expert advice on Toyota, BT and other parts



### Operator training

Product and safety course to help you drive down costs